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R. VINCENT, Jr. & SONS COMPANY

WHITE MARSH, : : : MARYLAND

GROWERS OF PLANTS FOR THE TRADE

Wholesale Price List DECEMBER, 1921

ISSUED MONTHLY—Always refer to the price list for the current month, as this list cancels all previous quotations and is made on a strictly CASH BASIS.

NOT LESS THAN SIX OF ANY ONE VARIETY AT DOZEN RATES AND TWENTY-FIVE AT HUNDRED RATES. No charges made for packing or delivering to the express company. All goods travel at customer's risk, and any claim for damage should be made to the express Company upon receipt of goods.

These prices are made on a strictly "Cash with Order" basis, regardless of the responsibility of the customer.

We wish it to be distinctly understood that while we take every precaution to have all plants and bulbs true to name, we give no warranty, express or implied, as to description, quality, productiveness, or any other matter, of any of the plants or bulbs we send out, and will not in any way be responsible for the crop. Every order we receive will be executed on these conditions only, and they must be accepted by the customer when ordering.

FOR FULL DESCRIPTIONS REFER TO OUR REGULAR CATALOG, MAILED ON REQUEST.

BEGONIAS

Luminosa, Prima Donna, Glorie de Chatalaine

We are pleased to advise our customers that we have succeeded this season in working up a good stock of Glorie de Chatalaine, that is now in splendid condition, good heavy two and three inch stuff. This is a Begonia that is never a surplus on the market, it is always a seller. Its clear, rosy pink flowers, abundantly produced, its dwarf compact habit, its propensity to be continually in flower makes it a plant that is always ready for use. It makes no difference whether it is a small three inch plant for such occasions as Sunday School plants, or in large specimens it can always be depended on.

Luminosa and Prima Donna are raised from seed of the famous Michell's strain. Luminosa in the well known red, bedding sort, also used in large quantities for Christmas, grown in large plants as individual plants and in the smaller size in making up plant baskets.

Prima Donna is a deep rose, shading to carmine, these are both excellent pot plants and bedding Begonias. They are free flowering and hold their foliage particularly well during the summer. They are also used extensively in window boxes, are especially well suited for semi-shaded positions.

For immediate shipment we offer good, strong stock:-

2-inch, \$3.00 per 100, \$27.50 per 1000 3-inch, 6.00 per 100, 50.00 per 1000 4-inch, 15.00 per 100.

THE HOLLY FERN

Cyrtonun Rockfordium

Among the many desirable ferns the Florist handles, you should not overlook the Holly fern. It is not only one of the best keepers when used in a fern dish arrangement, where it will outlast almost any of the numerous good Pteris we make use of, but as a plant for 5 inch and 6 inch pots, more should be grown by those that retail their own stock. The average Florist sells more Bostons than anything else; one of the reasons is that he has more of them than any other variety; in fact, there are a good many establishments where it is hard to find anything else. But others could be sold to advantage and at the same time as many Bostons as now. Where a Boston can be grown, it is also easy to grow a Holly fern, and if you have at this time good 21/2 in. stock on hand, rather than let the plants suffer for the want of a shift, pay a little attention to them and grow them on into large specimens. For Christmas in particular, you have plenty occasion to make use of plants ranging from 3½ in. up to 6 in, in plant baskets where the Boston ferns would be out of place. Holly ferns and Winterberries go well with Poinsettias and Cyclamen, and frequently single plants can be sold to advantage. If you are

short on stock, you can't do better than to purchase now a good supply of these ferns.

Cyrtonun Rockfordium Holly Ferns	Size	Doz.	100
	3 inch	\$1.00	\$ 6.00
	4 inch	3.60	25.00
	5 inch	5.40	40.00

FERNS

It will soon be getting cold and risky to ship ferns crated, the way they travel best; better get your supply on hand. Just now we have an exceptionally fine stock on hand in all sizes, stock which we are confident will meet every requirement of the most critical customers. Packed without pots and no charge for packing this month.

5 per cent, discount on all Ferns shipped before December 15th.

	Size	Doz.	100
Bostons	4 inch	\$3.60	\$25.00
	5 inch	5.40	40.00
	6 inch	8.00	60.00
	8 inch	2.50 each	
Scottii	4 inch	3.60	25.00
	5 inch	5.40	40.00
	6 inch	8.00	60.00
Macawii	5 inch	6.00	45.00
Table Ferns	3 inch	1.00	6.00

PALMS. KENTIA

On account of shortage of room for growing on, we have decided to offer a part of our Kentias this fall, instead of waiting until next spring, as we had intended. Our stock is exceptionally clean and healthy and will compare in quality very favorably with any stock in the country. The pot sizes are shipped without pots, the seven and eight inch are in cedar tubs and will be shipped in the tubs without charge for packing until cold weather.

Belmoreana—Single Plants.

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Size		Heights	Each	Dozen
4-inch			\$.50	\$ 6.00
5-inch		18-20 inches	1.50	18.00
5-inch		22-24 inches	2.50	30.00
7-inch	(tubs)	26-30 inches	4.00	48.00
7-inch		30-34 inches	5.00	60.00
8-inch	" "	34-36 inches	6.00	72.00
Fosterina—made up four plants.				
7-inch		30-32 inches	4.00	48.00
7-inch		38-40 inches	6.00	72.00
8-inch	4 6	40-45 inches	8.00	96.00

ABUTILON-Eclipse

Mottled green and yellow foliage, scarlet bell shaped flowers, dwarf grower, very satisfactory as a window box plant, or for low bedding.

2 inch, \$3.00 per 100, 3 inch, 4.50 per 100

AGERATUM-FRASERII

Whereever Ageratum Fraserii is seen this season it has drawn forth only favorable comments and it is proving our claim made for it last Spring, that it would prove a grand acquisition to the bedding plant line furnishing a satisfactory blue, that could be used as a border plant or in connection with Alternantheras, Dusty Miller. etc. as a pot plant, it is satisfactory from every point of view.

Good strong 3-inch stock, ready for immediate shipment, \$1.00 per doz., \$6.00 per 100; 2-inch, \$4.00 per 100.

AGERATUM-STANDARD VARIETIES

Dwarf White.

Inimitable.—Giant blue.

Little Gem.—Dwarf blue, very free.

Mrs. Alfred Echman.—Dwarf, free flowering, deep blue.

Princess Pauline.—Sky blue, white center.

Triumph de Parterre.—Russian blue, strong robust grower.

Stella Gurney.—Dwarf, compact grower, large flowers, azure blue. 2-inch, \$0.60 per doz. \$2.75 per 100.

ALTERNANTHERAS

Amoena Rosea.—Rose and Carmine. Aurea Nana.—Yellow, compact. Brilliantissima.—Rich Carmine. Carroll Park Bedder.—Dwarf, red. Jewell.—Rich Carmine, strong, robust. Prospect Park Bedder.— Dwarf, chocolate red.

Seyboldii.— Yellow, strong grower.

Versicolor.—Crimson, chocolate and green, tall grower.

2-inch, \$2.75 per 100. \$25.00 per 1,000

BEGONIAS

Pride of New Castle—The red Glorie de Chatalaine. 2-inch, \$10.00 per 100.

OUR NEW DAHLIA PATRICK O'MARA

The sensation of the New York Show of the American Dahlia Society in 1920 where it was awarded the following: American Dahlia Society gold medal, Society of American Florists silver medal, Toronto Horticulture Society bronze medal, American Dahlia Society certificate of merit.

Received the highest score at the trial grounds of the American Dahlia Society at the Connecticut Agriculture College in 1920, under ordinary field culture.

Featured and praised alike by the daily papers and trade journals.

During the trying season of 1921 it maintained its reputation in every way, giving almost universal satisfaction all over the country and a prize winner wherever exhibited.

The flowers can be grown to enormous size by special care. Under ordinary field culture; they are about five to six inches in diameter, produced on long stems, which hold the flower erect. The color is an unusually soft and pleasing shade of orange buff, slightly tinged with neyon rose, a rare autumn shade that is greatly in demand. It is a splendid shipping and long-keeping Dahlia. We feel safe in saying there is none better for commercial use or more pleasing for the garden.

We offer a limited number of whole field clumps at \$5.00 each, \$400.00 per 100.

Single tubers for the retail trade at \$25.00 per dozen, \$150.00 per 100. The retail price is to be \$3.00 each, for Spring delivery, tubers or plants.



OUR NEW DAHLIA PATRICK O'MARA

COLEUS

We are selling Coleus all the time now, formerly we only sold them in the Spring, but now that the conditions are changed and so many ways can be found for using them that many grow them right along into four and five inch pots, something showy that can be grown cheap.

Brilliancy, or Christmas Gem.—One of the large or fancy leaved sorts, heavy leathery foliage, a handsome combination of red, yellow, and green, popular as a Christmas plant, either for using in plant combination or for specimen plants.

2-inch, \$3.00 per 100, 3-inch, \$4.50 per 100.

COLEUS. Standard Varieties

Rob Roy.—The beautiful dwarf variety, pinkish red, crinkled edges. Beckwith Gem.—Centre bright soft crimson, maroon, bordered with a gorgeous combination of green and gold.

Duneria.—Color various shades of crimson, with leaves very large. Eldorado.—Old gold, handsomely ribbed and blotched very dark garnet.

Fire Brand.—Bright maroon, charmingly flamed and shaded vividly glowing scarlet.

Golden Bedder.—This indispensable and favorite yellow bedder needs no description.

Hero.—Almost jet black leaves, pointed and scalloped.

Lord Palmerston.—An excellent, beautiful, dark variety, dark maroon centre, with dark crimson ribs.

Lyons.—A beautiful yellow variety, with crimson and maroon markings.

Mrs. Hays.—Bright golden yellow, ribbed and margined velvety crimson.

Queen Victoria.—Bright cardinal red, with distinct bright golden border; strikingly beautiful.

Sensation.— Dark crimson maroon, with pink ribs and centre.

Sun Ray.—Dwarf, crimson centre, blotched with pink, deep scalloped green and yellow edges.

Trailing Queen.—An attractive combination of green, gold and pink, very useful for window boxes, vases, etc.

Verschaffelti.—The standard crimson variety.

Yellow Trailing Queen.—Centre of leaves bright yellow, bordered with olive green, with deeply serrated edged intermingled with yellow.

2-inch, \$0.60 per doz. \$2.75 per 100, \$25.00 per 1,000.

3-inch, 75 cts. per doz. \$3.75 per 100, \$35.00 per 1,000.

DUSTY MILLER

Senecio Argentens: The best Dusty Miller, fine silvery foliage, dwarf compact grower.

2-inch, \$2.75 per 100.

3-inch, \$3.75 per 100

FUCHSIAS

Black Prince and Other Varieties
Black Prince—Single, purple, striped with red, red sepals.
2-inch, 75 ets per dozen. \$2.75 per 100. \$25.00 per 1000.

GERANIUMS

In regard to Geraniums. The summer has been most unfavorable for Geranium propagation, during the six weeks of hot weather in June and July we lost thousands of cuttings that we should have had to fill late Summer and Fall orders, while we have on hand quite a bunch of stock in three inch pots our list of varieties is somewhat deplete. We can only accept orders conditionally, that we have the varieties on hand, or can substitute. The hot weather has affected the stock that it is slow in starting into growth, so that it will be late in the Fall before we will have any quantity to offer, in fact, as far as we can find out this is the general condition existing throughout the Geranium market. Our advice is get what Geraniums you can and get them early. We only offer three inch at \$4.50 per 100.

SCENTED GERANIUMS

Some of the scented Geraniums make very desirable window box plants, as they are not only graceful in their growth, but by being sweet scented impart a refinement to the boxes that cannot otherwise be produced.

The Rose and such kinds should be more extensively used as sprays among cut flowers, as they are favorites with most people.

Balm.—Large flower, upper petals white lilac, lower petals dark, large leaves, with very strong fragrance.

Capitatum.—Small cut leaf, rose scented.

Clorinda.—Deep green foliage, flowers of good size and quite an improvement in that respect, of a bright rose cerise shade, splendid winter bloomer, very free flowering.

Dale Park Beauty.—Pleasing and fragrant foliage, immense flowers, broad lower petals deep lilac, upper petals purplish crimson maroon, feathered dark maroon.

Felicifolium.—Very attractive on account of its beautiful fern-like foliage, both as a plant and when used among flowers, a great favorite.

Lady Mary.—Upper petals rose-lake shaded violet crimson, lower petals blush white, small flowers, very pleasing odor.

Mrs. Kingsbury.—Magenta crimson, shading lighter to a white eye, upper petals veined maroon, sweet scented foliage.

Oak Leaved.—Leaves somewhat resembling those of an oak leaf, dark chocolate center.

Pheasant's Foot.—Large foliage.

Quericifolium.—Oak-leaved foliage, leaf black centre, very attractive. Rose.—The standard rose scented, a favorite since it was introduced. Scarlet Unique.—Excellent habit, full scarlet flowers, blotched with maroon.

Schotteshampet.—Filbert scented.

Tomentosum.—Large, flat woolly foliage, highly scented with peppermint.

3-inch, \$4.50 per 100, \$45.00 per 1,000.

HARDY ENGLISH IVY

At this time we have on hand a large stock of strong Hardy English Ivy, the two inch will run from six to twelve inches, while the three inch will run from twelve inches to twenty inches or longer.

2-inch, \$2.75 per 100, \$25.00 per 1,000. 3-inch. 3.75 per 100. 35.00 per 1,000.

HARDY IVY BASKETS

Twelve inch wire baskets, well filled with Ivy, sprays thirty to thirty-six inches long, four heavy wire handles, well covered. \$5.00 each.

HELIOTROPE

Chieftain.—This is the old favorite, sweet scented Heliotrope, free flowering, light lilae, long stem.

Mad. Bruant.—Deep lilac purple, large flowers borne in large trusses, strong robust grower.

Mad. de Blonay.—Large almost pure white flowers, freely produced, large handsome foliage.

2-inch, \$0.60 per doz. \$2.75 per 100. \$25.00 per 1,000. 3-inch, .75 per doz. 3.75 per 100. 35.00 per 1,000.

LANTANAS

For description refer to November List, or Retail catalog

A. Clavean
A. Cook
Aurora
Delicatissima
Lyre
E. Bayard
Juan D'Or
La Pluie d'Or
Leo Dex
Lyre
Mer Jaune

Craigii Harkett Perfection Helvia Tolando

3-inch, \$3.75 per 100. 2-inch, 2.75 per 100. Ora Pictavi Protee Radiation

\$35.00 per 1000

LEMON VERBENAS

Well known for its sweet lemon scented foliage, which is largely used among flowers, which have no scent of their own.

2-inch, \$2.75 per 100, 3-inch, \$3.75 per 100.

LOBELIA

Crystal Palace, compacta, rich deep blue, dwarf compact grower, the best for pot plants or for bedding.

2-inch, \$2.75 per 100

3-inch, \$3.75 per 100

PETUNIAS

Our petunias are all cuttings, propagated from selected stock. The doubles and singles embrace a good range of color, the Rosy Morn are all one shade of clear rosy pink.

Good stock of two and three inch ready for immediate shipment, the three inch gotten now and grown on should make a big lot of

cuttings.

2-inch, \$0.60 per doz, \$2.75 per 100, \$25.00 per 1,000. 3-inch, .75 per doz. 3.75 per 100, 35.00 per 1,000.

PELARGONIUMS

We have a good assortment of eight splendid varieties, including Wilbur Wright: A dwarf, compact grower, early and free flowering, large trusses, freely produced, an exquisite shade of mauve rose, each petal blotched with dark velvety maroon. A strikingly hand-some Pelargonium.

3-inch, \$1.50 per doz. \$10.00 per 100.

SENECIO SCANDENS

(Parlor Ivu)

2-inch, 60 cts. per doz. \$2.75 per 100. \$25.00 per 1,000. 3-inch, 75 cts. per doz. 3.75 per 100. 35.00 per 1,000.

SWANSONIA

Galegifolia Alba—White.

 2-inch, 60 cts. per doz.
 \$2.75 per 100.
 \$25.00 per 1,000.

 3-inch, 75 cts. per doz.
 3.75 per 100.
 35.00 per 1,000.

VINCA

Variegatæ Periwinkle.— A beautiful white and green vine, useful for window boxes, hanging baskets and vases.

2-inch, \$2.75 per 100, \$25.00 per 1,000. 3-inch, 3.75 per 100, 35.00 per 1,000.

4-inch, 12.50 per 100.